

**TRIBAL GOVERNANCE AND BUSINESS MANAGEMENT**

**TGBM 310 (5 CR)  
HUMAN RESOURCES IN NATIVE COMMUNITIES**

Covers the principles of the Human Resources function in tribal businesses, community organizations, and governments. Studies the interaction of federal, state, and tribal employment law and how it is applied in specific situations. Also examines the dispute resolution process between employers and employees under tribal jurisdiction. Studies the interaction of federal, state, and tribal employment law and how it is applied in specific situations. Also examines the dispute resolution process between employers and employees under tribal jurisdiction. Prerequisites: BUAD 202, ENGL 102 or 202

**TGBM 315 (5 CR)  
PROJECT MANAGEMENT**

This course is designed to build and prepare students' foundation of knowledge, tools and techniques needed to efficiently manage project resources, time, money, and capacity. Emphasis will be placed upon the knowledge and skills required to lead effective projects that engage tribal community members, revitalize tribal culture and support healthy and sustainable tribal communities. Visioning, initiating, planning, and execution of project management will be covered in-depth in this course. Prerequisites: CMPS 116, ENGL 102 or 202

**TGBM 330 (5 CR)  
GRANT MANAGEMENT**

This course covers concepts and methods for providing financial and program accountability of public and private funds. This course will incorporate the research and application to funding sources, information on the evaluation process along with the outcomes and the methods used for reporting to the project manager, the funding sources and to the community. This will include the management of grants, grant budgets and program reporting. Prerequisites: CMPS 116, ENGL 102 or 202

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**TGBM 350 (5 CR)  
HOSPITALITY AND CASINO MARKETING**

Hospitality and Casino Marketing provides comprehensive content and information for marketing from both long- and short-term perspectives. This course will include actual components of an overall strategic marketing model. The course is also complemented with a text that's an "easy read" with a hands-on approach that simplifies complex material and allows students to recognize and grasp difficult concepts quickly and completely. The course explores marketing and themes unique to hospitality, casino and tourism with a focus on the practical applications of marketing rather than marketing theory. Case Studies will be utilized and presented by students to enhance "real world" expectations. Prerequisites: HRCM 111, HRCM 285, or by permission of instructor

**TGBM 410 (5 CR)  
FINANCE: A PRACTICE FOR INDIVIDUAL AND COMMUNITY ASSET BUILDING**

This course introduces students to the principles and applications of financial decision making in non-profit and profit oriented organizations. Topics include a summary of financial markets and institutions, calculation and analysis of financial performance using various financial tools, and evaluation of the use of financing in various business scenarios. Prerequisites: CMPS 116, MATH 107, BUAD 235

**TGBM 420 (5 CR)  
CITIZEN ENTREPRENEURSHIP**

This course focuses on building the skills and knowledge necessary to create, develop, and successfully operate a business in Indian Country. Students will learn and practice idea generation, feasibility analysis, financing, operational management, customer segmentation, marketing, and business plan development in addition to other relevant topics. Prerequisites: TGBM 350, TGBM 410

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**TGBM 440 (5 CR)  
STRUCTURE & ORGANIZATION OF TRIBAL GOVERNMENTS**

This course will not only emphasize the wide range of functions and tasks that tribal governments regularly engage and participate in but will also focus on the organizational structure and administrative functions and duties of tribal governments. Students will be given an opportunity to analyze the responsibilities of tribal governments to provide social services to their tribal members, as well as develop and implement fiscal policy, regulate commerce and manage the lands and natural resources contained within a respective tribe's traditional homeland. Prerequisites: TGBM 315

**TGBM 499 A & B (5 CR)  
CAPSTONE PROJECT**

The capstone project is taken during the last two quarters of a student's program of study. Students will learn research methodology, conduct research, conduct due diligence, and fully develop a business plan for a commercial business, casino management, operational plan, or a public non-profit community based organization. Prerequisites: TGBM 420

CS – Communication Skills

NASD– Native American Studies

NS-Natural Science

QS-Quantitative Skills

HT – Humanities Theory

NE-Non Transferable Elective

NSL-Natural Science Lab

SS-Social Science

HP – Humanities Performance

TE-Transferable Elective

N-Non-Applicable



May include Indigenous Service Learning Component